



Central CA NARI News

June, 2006

Volume 1, Number 3

In This Issue

- June Membership Mixer, Pg. 1
- CotY Update, Pg. 2
- Fresno Remodeling & Decorating Show, Pg. 2
- July Family Picnic, Pg. 3

Provoking Prompts:

- Calendar of Events
- June 20th...Membership Mixer (Boost your business' image, boost a prospect's chances for success, and boost your chapter...by bringing a lead to our next mixer)

Professional Enrichment Links

[Chapter Events & News](#)

[NARI Certification Study Group Info](#)

[CERTIFICATION BROCHURE](#)

[Central CA CotY Awards](#)

[National Coty Awards](#)

Get Your Entries Ready, The 2006 CotY Awards are coming soon.

You're cordially invited to our NARI Chapter's June Membership Mixer

NARI Central CA is pleased to announce that we will have Mr. Paul Winans of Winans Construction in Oakland, CA here to speak at our monthly mixer.

MIXER TOPIC WILL BE:

How To Make Money By Becoming A Better Leader

-Learn how to:

- **Work more productively with others.**
- **Do what only you can do to improve your life and your business.**
- **Increase the effectiveness of what you do.**
- **Have your company earn money for you when you are not there."**

"Paul Winans, CR is president and co-owner, with his wife Nina, of Winans Construction, Inc., an Oakland, California firm specializing in single family residential remodeling, founded in 1978. Paul has served as a National Association of the Remodeling Industry (NARI) National officer since 2001 and was President in 2005-06. Since 2000, Paul has been a facilitator for Remodelers Advantage, a remodelers' peer group. These activities, other business-related events, and personal travel take Paul away from his business 4 months of the year. Learn what skills Paul uses to make this possible and how he learned them."

Mark your calendars; this is a meeting you don't want to miss!!

WHAT:

NARI Membership Mixer

WHEN:

Tuesday, June 20, 2006

WHERE:

Love & Garlic

5351 N. Diana, Fresno, 559-228-1883

TIMES:

5:00pm Board Meeting

6:00 pm Welcome & Networking

6:30pm Dinner--7:30pm presentation by Mr. Paul Winans

2006 Board of Directors

President- Jackie Trafton
Trafton Builders

Vice President- John Scott
J.R. Scott Construction

Secretary- Ken Smith
Pella Windows & Doors

Treasurer- Thom Richardson
Sunrise Builders

Director- Robby Scott
J.R. Scott Construction

Director- John Price
Artisan Construction & Design

Director- Put your name here and
gain valuable career experience

[Industry & Resource Links Here](#)

[Click here for NARI STORE](#)

Check out the NARI Store for items to promote your NARI membership like the 8x5 window clings.

Update your knowledge on the New Contract Laws that took effect January 1, 2006

[Click here for STATE LICENSE BOARD](#)

Contact Us

[Central CA Chapter Web Site](#)

President@naricencal.org

About NARI

As the voice of the remodeling industry, NARI has an inclusive, encompassing purpose: to establish and maintain a firm commitment to developing and sustaining programs that expand and unite the remodeling industry; to ensure the industry's growth and security; to encourage ethical conduct, sound business practices and professionalism in the remodeling industry; and to present NARI as the recognized authority in the remodeling industry.

Central CA NARI President's Message



I am sorry to announce that Michael Avila of Fresno Magazine has resigned from his position as our chapter's secretary. He has taken a new job at HIS magazine he is now Vice President of Sales & Marketing for them. We are very sorry to see him leave, but we all wish him well in his new endeavors.

As for our Secretary position Ken Smith of Pella Windows & Doors has agreed to move into that position for the remainder of the year. You all know Ken, he currently sat on the board in a Directors position. His position as a Director is currently vacant until we locate a replacement. If you or someone in your company would like join us on the board in the open Directors position please contact me for nomination information. We have a lot of exciting events coming up!! Please take a look at the "Calendar of Events" for a schedule so you don't miss out. We are always looking for members to help with planning & organizing these events. If you or someone you know would like to become a part of any of the planning committees for these events please contact the NARI office at 559-262-4520 for more information. New membership roster are being designed. They will be on cardstock with member profiles & lots of chapter information. The new rosters will be available for the upcoming June Homeshow. If you would like to request some to distribute at your place of business just call the NARI office & let us know how many you would like us to drop off to you after printing.

I hope to see you all at this month's mixer.
Have a great month!!

Jackie Trafton
President,
NARI Central CA

CotY Update

Send Membership Lead's to:

Pstratton@nari.org

Include business, contact's name,
address & phone number in email:

or Call: 877-685-6274

Many binders have already gone out, but it's still not too late for you to participate!! This year's entry **deadline is not until Sept. 15th**. So there is plenty of time to get your binders & start working on your entries.

We are very excited to have a few new participants this year. If while you are preparing your entries you have any questions or aren't sure where to begin please feel free to contact the NARI office. We have several past winners that have volunteered to help companies with what to do & where to begin. We also have past winning binders that you can check out to use as a model in your preparations. This is a competition where we are competing against each other, but we are all comrades and there are many members out there willing to help you with your entries, all you need to do is ask!!

Fresno Remodeling & Decorating Show

It's time once again for the 16th annual Fresno Home Remodeling & Decorating Show. The show dates are **June 9, 10, & 11, 2006**. A sign up sheet will be going out the beginning of June for any member who would like to volunteer to man the NARI booth. Don't forget while you are in the booth you can promote your own company as well. What better promotion of your company can you ask for? The ability to get your company name out to 22,000 people each day for FREE. This is an opportunity you won't want to pass up.

Calendar of Events

CotY binder requests available- NOW

June Membership Mixer Special guest speaker, Mr. Paul Winans – June 20th

Fresno Home Remodeling & Decorating Show- June 9, 10 & 11

NARI Family Fun & Employee Recognition Picnic- July 15th

Visalia Home Expo- September 22, 23 & 24

CotY entry deadline- September 15, 2006 @ 5:00pm

NARI Central CA Evening of Excellence Banquet- October 14, 2006

July Family Picnic

It's almost time for the **2nd Annual NARI Central CA Family Fun Day**. Mark your calendars & let your employees know to save the day!! The tentative date is Saturday, July 15th. The picnic is for all NARI members and their families, employees and their families and potential new members. This will be a great day to get together & socialize with all our members companies & their families.

This is a great way to say thank you to your employees for all their hard work this year and reward your own family for putting up with all the long hours we all work everyday. What better way to spend a Saturday, than with family & friends in a fun child friendly atmosphere. There will be many activities & games for all ages. The picnic is still in the works, but some highlights we are working on could include:

- **Fishing • Canoeing • Volleyball**
- **Horseshoes • Games for all ages**

If you would like to be on the committee help plan this exciting event please contact Jackie Trafton @ JackieTrafton1@aol.com.

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Web
www.naricencal.org

You're cordially invited to our NARI Chapter's June Membership Mixer (see inside)

Mark these NARI EVENTS on your calendar!

- CotY binder requests available- NOW
- Fresno Home Remodeling & Decorating Show- June 9, 10 & 11, 2006
- June Monthly Mixer June 20, 2006. Special guest speaker, Mr. Paul Winans
- NARI Family Fun & Employee Recognition Picnic- July 15, 2006
- Visalia Home Expo- September 22, 23 & 24, 2006
- CotY entry deadline- September 15, 2006 @ 5:00pm
- NARI Central CA Evening of Excellence Banquet- October 14, 2006
- Fresno Fall Home Improvement Show- October 27, 28 & 29, 2006
- Chapter Elections & Member Recognition Night- November 21, 2006
- NARI Central CA Christmas Extravaganza- December 9, 2006

*****Remember NARI Central CA usually meets on the third Tuesday of each month. Mark your calendars so you'll be sure not to miss out on the exciting events we have ahead.***



NARI OF CENTRAL CALIFORNIA
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